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ZACK'S EVERGREENS

Lining-out Stocks for Nurserymen

Wholesale Price list

Fall - Spring 1936 - 37

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U. S. Department of Agriculture



H. J. Zack Co.

CONNECTICUT FORESTRY
NURSERIES

Deep River,

Connecticut

TERMS OF SALE: The usual terms to firms of known responsibility or with whom we have had satisfactory previous transactions. Terms, Net 30 days from date of shipment. Firms unknown to us will please remit with order. We will be glad to ship express or C. O. D. when one-quarter of the amount is sent with order. No account opened under \$10.00.

PACKING at cost of materials used. We pack free for cash with order. Our packing methods assures delivery in perfect condition.

SHIPPING: Give us your instructions whether to ship express or freight. All shipments travel at expense of buyer.

STATE AND FEDERAL INSPECTIONS cover all our nursery stocks. We will furnish Federal Japanese Beetle B certificates on request.

GUARANTEE: We guarantee all our stock to be freshly dug, carefully packed, and true to name, and delivered to carrier in good condition. We do not assume any responsibility for subsequent results or rate of growth after delivery.

CLAIMS must be made within five days after receipt of shipment, and will cheerfully make good any errors in count or packing, but at no time will we be held responsible for any amount greater than original selling price.

All orders booked subject to errors in count, adverse weather conditions, prior sales, and prohibitory quarantine regulations, or other causes beyond our control.

H. J. ZACK CO.
Connecticut Forestry Nurseries
Deep River, Conn.

Wholesale Price List

Fall 1936 Spring 1937

ZACK'S EVERGREENS Lining-out Stocks for Nurserymen.

H. J. Zack Co., Deep River, Conn.



Zack's Nursery and Garden shop, our retail sales department grows and handles quality nursery products; ornamental plants, good garden seeds, horticultural supplies, and garden wares, and is aggressively alert for more and better nursery business.

FIRS—*ABIES*

Silver Fir, *Abies Concolor*

Rocky Mountains; extremely hardy, adapted to exposed and dry locations. Compact, narrow pyramidal tree of rapid growth after it becomes thoroughly established. Large flattened needles, $2\frac{1}{2}$ " long, are soft silvery blue. Silver Fir is the leading Fir variety for landscape planting, and is an attractive specimen in all stages of growth.

	each	per 10	100	1000
rps. 6-8"	1.00	\$ 6.00	.....
rps. 8-12" bushy,	1.50	8.00	\$ 70.00
rps. 12-15" bushy,	2.00	12.50	100.00
rps. 15-18" bushy,	3.00	16.00	.....
bushy trptd. 7-9"	1.75	10.00	90.00
bushy trptd. 9-12"	2.50	15.00	.....

Alpine Fir, *Abies Lasiocarpa*

Rocky Mountains, from Utah to Alaska. Small compact tree, with short silver blue needles.

pts. 3-6"	\$1.00	\$7.50
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ATES: Minimum quantity 10 of



Growing Zack's Evergreens for nursery and forestry planting has been our specialty for well over a decade. All the items listed in this wholesale price list are strictly of our own growing. We do not act as jobbers or brokers. Our production covers over 25 acres.

Fraser Fir, *Abies Fraseri*

Alleghany Mts., hardy to northern New England. Compact conical form. Short glossy dark green needles, with silvery underside.

	each	per 10	100	1000
Trpts. 4-6"			\$ 4.00	35.00
Trpts. 6-8"		\$1.00	6.00	55.00
Trpts. 8-10"		1.50	10.00	....

Nikko Fir, *Abies Homolepis (Brachyphilla)*

A stately Broad pyramidal tree, densely branched to ground. Foliage dark glossy green, with broad silvery bands on lower sides. Extremely hardy, considered the handsomest of all the hardy Japanese Firs.

Trpts. 4-6"	\$1.00	\$ 5.00	\$ 45.00
Trpts. 6-8"	1.25	7.00	65.00
Twice trptd. 7-9"	1.75	9.00	80.00
Twice trptd. 9-12", bushy	2.00	12.50	100.00
Twice trptd. 12-15", bushy	3.00	20.00	....

Needle Fir, *Abies Holophylla*

Extremely hardy from eastern Siberia, Japan. Narrow pyramidal growth, dark green, sharply pointed needles. An interesting variety.

Trpts. 4-6"	\$1.00	\$ 5.00	\$ 45.00
Trpts. 6-8"	1.50	7.50	....

Momi Fir, *Abies Firma*

From Japan, hardy southern New England. Irregular picturesque form; rigid, light olive green needles, apex of leaf divided.

Trpts. 6-8"	1.00	\$ 5.00	\$ 45.00
Trpts. 8-10"	1.50	7.50	....

Marie's Fir, *Abies Mariesii*

Japan; slow growing, compact form, tiny lustrous dark green needles. A hardy desirable Fir.

Trpts. 4-6"	1.00	\$ 5.00	\$ 15.00
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Vietch's Fir, Abies Vietchei

One of the most desirable of the Oriental Firs. Broad pyramidal habits, leaves densely crowded on stem, deep green, with silvery bands on undersides. Hardy in all parts of New England and Ontario; particularly handsome in young stages.

	each	per 10	100	1000
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Trpts. 4-6"		\$1.00	\$5.00	\$45.00
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DOUGLAS FIR**Douglas Fir, Pseudotsuga Taxifolia**

One of the most valuable timber species of the Rocky Mountains and Pacific Coast, producing the Red Fir lumber of commerce. Only the Rocky Mt. type is hardly in the east. All our stock is produced from Rocky Mt. seed collected in Colorado.

Forms a narrow sharply pointed pyramid, closely branched to the ground. Foliage, densely crowded, flat needles, in varying tones of green to silvery blue. A rapid free growing species, adapted for planting in the most exposed locations, as a specimen lawn tree, for screens and windbreaks hedges. An ideal Christmas tree type, densely branched, and retaining its foliage long time after being cut.

	each	per 10	100	1000
Trpts. 6-9"			\$ 3.00	\$25.00
Trpts. 9-12"		\$1.00	4.00	35.00
Trpts. 12-15"		1.25	6.00	50.00
Trpts., root pruned 12-15", bushy	1.75		7.50	70.00
Trpts., root pruned 15-18", bushy	2.00		10.00	90.00

The following are twice transplanted, field grown, compact bushy trees, with heavy root systems.

Twice trptd. 9-12"	\$1.50	\$ 7.50	\$ 70.00
Twice trptd. 12-15"	2.25	12.50	100.00
Twice trptd. 15-18"	3.00	16.00	130.00

Extra nice specimens, suitable for immediate sales, dug B&B at \$5 per 100 additional.

LARCH—LARIX

Rapid growing coniferous trees especially adapted for forest planting. Thrives in moist soils. All the characteristics of the evergreen conifers, but sheds its needles in the late fall.

European Larch, Larix Europea

	each	per 10	100	1000
Seedlings 4-8"			\$ 1.50	\$ 10.00
Seedlings 24-36"	1.00		3.50	25.00
Trpts. 24-30"	1.25		6.00	.....
Twice trpts. 36-40" B&B	5.00		30.00	.....

Japanese Larch, Larix Leptolepis

The most ornamental of the Larches. Twigs light golden brown, attractive during winter.

Seedlings 3-5"		\$ 1.50	\$ 10.00
B&B 6-8 ft.		\$10.00	65.00



Seedling evergreens grown in quantity in our nursery.

CYPRESS — RETINOSPERA — CHAMAECYPARIS

The many interesting forms of the Retinospora are of Japanese origin. Fine plume like foliage, that is readily sheared to any desired shape and height, and therefore indispensable in landscape plantings where small evergreen trees are required.

Hinoki Cypress, Ch. Obtusa

A rather broad round headed little evergreen with short horizontal branchlets and thin fern like sprays of dark green foliage.

	each	per 10	100	1000
Trpts. 5-7"	\$.75	\$ 3.00	\$25.00	
Trpts. 7-9"	1.00	4.00	35.00	

Sawara Cypress, Ch. Pisifera

Narrow pyramidal tree, flattened plume like branchlets, light green, adapted to shearing.

Field grown, twice transplanted well balanced trees in the following grades.

Twice trptd. 12-15"	\$3.00	\$15.00	\$125.00
Twice trptd. 15-18"	3.50	20.00	175.00
Twice trptd. 18-24"	4.00	25.00	.....

Extra nice selection dug B&B at \$5 per 100 additional.

Plume Cypress, Ch. Plumosa

Trpts. 6-8"	\$1.25	\$ 8.00	.....
Twice trptd. 8-12"	3.00	15.00	\$12.00
Twice trptd. 12-15"	3.75	22.00	.....

Golden Plume Cypress, Ch. Plumosa aureo

Trptd. 5-7"	\$1.00	\$ 7.00	\$ 65.00
Twice trptd. 7-9"	1.75	10.00	90.00
Twice trptd. 9-12"	2.00	12.50	100.00
Twice trptd. 12-15"	3.00	22.00	200.00
Twice trptd. 15-18"	4.00	27.00	.....

Nice compact little specimens, dug B&B at \$5 per 100 additional.

JUNIPERS—JUNIPERUS**Irish Juniper, Juniperus C. Hibernica**

Small, slender shrub, with upright branchlets, tiny sharp pointed needles of silvery blue.

	each	per 10	100	1000	
Trpts. 5-7"	\$1.25	\$ 7.00	.....	
Twice trpts. 7-10"	2.00	12.50	.....	
Twice trpts. 10-15"	3.00	18.00	.....	

Fcl'sh Juniper, Juniper C. Cracovica

Small shrub, somewhat similar to Irish Juniper; more informal, rather shaggy robust appearance.

Trpts. 10-15"	\$2.50	\$15.00	
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Spiny Greek Juniper, Juniper Excelsa Stricta

Dwarf, compact, slow growing, silvery green needles.

Trpts. 5-8"	\$1.25	\$ 9.00	.....
Twice trpts. 7-9"	2.50	15.00	.....

Meyer's Juniper, Juniperus Meyerii

Irregular growth, upright sprawly effect, silvery blue, close layered foliage giving fish scale effect.

Thrice trptd. 12-15" B&B	\$ 7.50	\$60.00	.....
Thrice trptd. 15-18" B&&B	10.00	75.00	.....

YEW—TAXUS

The Yews are all among the most desirable and dependable of the smaller evergreens for landscape plantings. Fairly tolerant of shade, equally adapted to open sunlight, thrives in exposed locations. Deep lustrous black green foliage with bright scarlet berries. Good property in all stages of growth. Ideally adapted for hedges and specimens in any situation.

Japanese Yew, Taxus cuspidata

The upright growing form, grown from seed.

	each	per 10	100	1000	
Trpts. 5-7"	\$1.00	\$5.00	\$45.00		
Twice trpts. 4-6"	1.25	6.00	55.00		

Spreading type grown from cuttings.

Trpts. 5-7"	\$1.25	\$ 7.50	.....
Twice trpts. 7-9"	2.00	12.50	.....
Twice trpts. 9-12"	3.00	20.00	.....

Dwarf Japanese Yew, Taxus c. nana

Very dwarf slow growing, short needles, picturesque rock garden type.

Twice trptd. 6-8"	3.00	\$20.00	.....
Twice trptd. 7-9"	3.50	25.00	.....

Hick's Yew, *Taxus media Hicksii*

Combining columnar habit of Irish yew, and rugged hardiness of the Japanese type. Narrow upright form, deep black green foliage. A distinctive type among the Yews.



	each	per 10	100	1000
Trpts. 5-7"				
....\$ 1.25	\$ 8.00	\$ 75.00		
Trpts. 7-10"				
.... 2.00	12.50	100.00		
Tipts. 10-14"				
.... 3.00	20.00			
Twice trptd. 9-12"				
.... 3.50	25.00			
Twice trptd. 12-15"				
.... 4.00	30.00			
Thrice trptd. 15-18" B&B				
.... 7.50	50.00			
Thrice trptd. 18-24" B&B				
.... 10.00	65.00			

SPRUCE—*PICEA*

Colorado Blue Spruce, *Picea Pungens*

The most distinguished of all the spruce varieties. From the Rocky Mountains, and perfectly adapted to plantings in the most exposed locations. Densely branched narrow pyramidal growth, with stiff needles in varying tones of frosty green to silvery blue. A slow growing tree in very small stages but will make annual growth of 12 inches or more when thoroughly established.

Colorado Blue Spruce is a leading item in all nursery stock sales, and will prove a good investment in all stages of growth.

	each	per 10	100	1000
Seedlings 3-5"			\$ 2.50	\$20.00
Trpts. 4-6"	\$ 1.00	4.50	40.00	
Trpts. 6-8"	1.25	6.00	55.00	
Trpts. 8-10"	1.50	7.50		
Twice trptd. 7-9"	2.00	9.00	80.00	
Twice trptd. 9-12"	3.00	15.00		

Hondo Spruce, *Picea Hondoensis*

From Japan, quick growing, broadly pyramidal, light green short needles. An interesting variety adapted to New England plantings.

Trpts. 6-8"	\$ 1.00	\$ 5.00	\$ 45.00
Trpts. 8-12"	1.50	7.00	



Zack's Evergreens, twice trptd, growing in our nursery. Deep rich loam produce sturdy well balanced hardy trees for lining out in your nursery.

Norway Spruce, *Picea Excelsa*

One of the first European evergreens introduced to America. Hardy, rugged, very quick growing; adapted for forest and ornamental plantings, where trees of bold growth are required. A desirable hedge type, for screens and windbreaks; useful for planting in tubs or window boxes,—ideal type for Christmas trees in tubs or to cut.

The versatile uses of Norway Spruce makes this one of the most profitable nursery stock items.

We offer this year attractive quotations on small and medium sized Norway Spruce trees which any enterprising plantsman can use for quick turnover or to grow along.

	each	per 10	100	1000
Seedlings 2-3"	\$1.50	\$10.00
Trpts. 8-12"	2.50	20.00
Twice trptd. 10-15"	1.00	5.00	40.00
Twice trptd. 15-18"	1.50	7.00	60.00
Twice trptd. 18-24"	2.00	9.00	75.00

Field grown, twice transplanted, nice symmetrical little specimens. B&B, selected plants	\$5 per 100 additional.
Twice trptd. 9-12"	\$1.00 \$ 6.00 \$ 50.00
Twice trptd. 12-15"	2.00 10.00 90.00
Twice trptd. 15-18"	2.50 15.00 125.00
Twice trptd. 18-24"	3.00 20.00

Three times transplanted, heavily rooted, symmetrical specimens suitable for tubs, hedges, windbreaks, Christmas trees. Can supply carload lots in all sizes. Quotations include B&B, fob. buyers truck or carload only.

B&B 18-24"	.....	\$4.50	\$30.00	\$250.00
B&B 24-30"	.....	5.00	35.00	300.00
B&B 30-36"	.....	6.00	40.00	350.00
B&B 36-48"	.....	7.50	50.00	450.00



Quantity production enables us to grow evergreen lining out stock at prices that makes them profitable for you to grow them along in your nursery.

White Spruce, *Picea Canadensis*

A shapely densely branched pyramidal tree; foliage light frosty green. Quick growing, adapted for ornamental planting, screens, hedges, as well as for forest planting.

	each	per 10	100	1000
Seedlings 2-3"			\$1.50	\$10.00
Twice trptd. 7-10"		\$1.00	5.00	.....

Englemann Spruce, *Picea Englemanni*

From Rocky Mountains. Compact narrow pyramidal tree, slow growing, general appearance and habits similar to Colorado Blue Spruce; foliage, soft steel blue.

Trpts. 4-6"	\$1.00	\$5.00	\$45.00	
Trpts. 6-8"	1.25	6.50	60.00	
Trpts. 8-10"	1.50	8.00	75.00	

Koyamai Spruce, *Picea Koyamai*

An interesting variety from Japan. A narrow cone shaped small tree; very tiny bright green needles, reddish brown branchlets.

Twice trptd. 6-10"	\$1.50	\$ 7.50	.....
Twice trptd. 10-12"	2.00	10.00	.....

Tigertail Spruce, *Picea Polita*

An unusual spruce of Japanese origin. A broad squat pyramidal, slow growing; intensely sharp pointed light green needles. Perfectly hardy in New England and southern Canada.

Trpts. 5-7"	\$1.00	\$ 5.00	\$45.00	
Trp's. 6-9"	1.50	7.50	65.00	
Twice trptd. 7-10"	2.00	10.00	.....
'Thrice trpt'd. 9-12", bushy ...	3.00	15.00	.....

RATES: Minimum quantity 10 of a variety as quoted. 50 at 100, 250 at the 1000 rate of one variety.

ARBORVITAE—THUYA

American Arborvitae, *Thuya Occidentalis*

Small, narrow tapering columnar tree, rapid growing; shears readily, and adapted for wide range of uses in landscape plantings. Especially attractive for evergreen hedges; of ironclad hardiness and thrives everywhere.

Enterprising nurscryman will find many openings to use these inexpensive, thrifty trees for immediate turnover or to grow along.

	each	per 10	100	1000
Twice trptd. 18-24"	\$2.00	\$15.00	\$125.00	
Twice trptd. 24-30"	3.50	20.00	175.00	
B&B 30-36"	5.00	30.00	275.00	
B&B 36-40"	6.00	40.00	.....
B&B 40-48"	7.50	50.00	.....

Pyramidal Arborvitae, *Thuya occ. Pyramidalis*

Compact, close growing narrow columnar form, deep green foliage.

	each	per 10	100	1000
Trpts. 6-9"	\$1.25	\$8.00	.....

Douglas Spiral Arborvitae, *Th. occ. Douglasii*

Columnar, close growing, dark green foliage; tins of new growth, spirally twis'ed. An interesting and valuable type for foundation plantings.

Twice trptd. 7-9"	\$1.75	\$12.00	.....
Twice trptd. 9-12"	2.00	16.00	.....

Goldtip Arborvitae, *Thuya occ. Columbia*

Columnar form, clive green, new growth tipped yellow.

Twice trptd. 8-10"	\$2.50	\$18.00
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Siberian Arborvitae, *Thuya occ. Wareana*

Small very compact broad pyramidal form, robust sea green foliage giving rugged effect. Suitable for foundation plantings.

Trpts. 5-7"	\$1.25	\$ 8.00	\$70.00	.....
Twice trptd. 7-9"	1.50	12.50	.....
Twice trptd. 9-12"	2.00	16.00	.....

Parsons Compact Arborvitae,

Th. occ. Compacta

Dwarf oval shaped form, useful for foundation plantings.

Trpts. 5-7"	\$1.25	\$ 8.00	.....
Twice trptd. 7-9"	1.50	12.50	.....
Twice trptd. 9-12"	2.00	16.00	.....



Hardy seedling evergreens, well balanced plants grown the natural way, without irrigation, can be safely planted fall or spring.

Hovey's Globe Arborvitae, *Thuya occ. Hoveyii*
Dwarf globe shaped, light green leaflets arranged in vertical fan like sprays.

	each	per 10	100	1000
Trpts. 5-7"	\$1.25	\$ 8.00	.....
Twice trptd. 7-9"	1.50	12.50	.....
Twice trptd. 9-12"	2.00	16.00	.....

Spaeth Arborvitae, *Thuya occ. Spaethii*

Odd dwarf form suitable for rock gardens. Two distinct types of dark olive green foliage on the same bush.

Twice trptd. 5-8"	\$3.00	\$20.00
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Rheingold Arborvitae, *Thuya occ. Rheingold*

A very choice and unusual dwarf Arborvitae. Very compact, cone shaped, extremely slow growing. Tiny branchlets of fine moss like leaves with bright golden bronze color unlike any other evergreen. A suitable and interesting variety for the rock garden, and border.

Twice trptd. 6-8"	\$2.50	\$15.00	.....
Twice trptd. 8-10", bushy	3.00	20.00	.....
P&B 10-12" specimens	5.00	40.00	\$375.00
R&B 12-15" specimens	6.00	50.00	.....

RATES: Minimum quantity 10 of a variety as quoted.
50 at 100, 250 at the 1000 rate of one variety.



Transplanted evergreens, well balanced tops and roots, profitable to line out in field rows, or for forest planting.

PINE—PINUS

Mugho Dwarf Pine, *Pinus Mughus*

A low many stemmed dwarf shrub, 2-4 feet tall. Will thrive in poor soils; especially suited for planting at the seashore, for ground cover, and in foundation plantings.

	each	per 10	100	1000
Trpts. 3-4"			\$3.50	\$30.00
Trpts. 4-6"		\$1.00	5.00	40.00

Red Fine, *Pinus Resinosa*

Red pine is adapted to planting in all types of soil; recommended for reforestation, and a splendid pine for screen and shelter planting.

Seedlings 3-4"	\$1.50	\$10.00
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Thunberg Pine (Japanese Black)

P. Pinus Thunbergii

Extremely hardy and distinct type, attaining picturesqueness. Attractive, stiff sharply pointed needles, deep black green, with silvery white buds. Especially suitable for seashore planting, and thrives in poor soils.

Seedlings 3-5"	\$2.00	\$15.00
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Dwarf Stone Pine, *Pinus Pumila*

Extremely dwarf, compact bush from Northern Siberia, and Japan. 5 needled variety; for shipment in Connecticut only.

Trpts. 3-5"	\$1.00	6.00
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RATES: Minimum quantity 10 of a variety as quoted. 50 at 100, 250 at the 1000 rate of one variety.



Zack's Evergreens, twice transplanted, bushy, compact well balanced specimens, soon grow into money earning specimens suitable for landscape planting.

Scotch Pine, *Pinus Sylvesteris*

Rugged, hardy, drought resistant, adapted for planting in sandy soils; for forest and windbreaks.

	each	per 10	100	1000
Seedlings 3-4"				
Trpts. 12-15", light	\$1.00	\$1.50	\$10.00	6.00

Austrian Pine, *Pinus Nigra*

Equally as hardy as Scotch pine, very robust foliage 4-6" long. Especially suited to seaside planting, and in exposed locations.

	each	per 10	100	1000
Seedlings 3-5"				
B&B Specimens 3-5'	\$10.00	\$1.50	\$ 10.00	60.00

Broad Leaf Evergreen Shrubs

DAPHNE, Garland Flower,

Daphne Cneorum

The ideal in dwarf shrubs; perfectly hardy, evergreen foliage. Delightfully fragrant rosy pink masses of bloom in May, and flowering intermittently thruout late summer. Grows to height of 12-15". Thrives in open sunlight, requires non acid soil.

	each	per 10	100	1000
Rercoted cuttings 2-4"	\$1.00	\$6.00	\$50.00	

Transplanted and grown in cold greenhouse over one winter. Elegant stock to line out in early Spring. One season's growth will make the following grade listed below.

	each	per 10	100	1000
Trpts. 4-8", 2-3" stems	\$2.00	\$15.00	\$125.00	
B&B 6-9", bushy	3.50	25.00		

AZALEA Amoena

Dwarf evergreen shrub, semi double rosy purple bloom. The hardiest of the evergreen Azaleas.

	each	per 10	100	1000
Rooted cuttings, spring delivery		\$ 3.50	\$30.00	
Trpts. pot grown, 3-5"	\$1.00	6.00	55.00	
B&B specimens 8-10"	5.00	35.00	.....
B&B specimens 10-12"	6.00	45.00	.....

HARDY HEATHER, Calluna Vulgaris

A delightful miniature shrub, tiny evergreen leaves blooming during July to September. Splendid ground cover, and rock garden plant. Easy to grow, requires sunny, sandy acid soil. White and purple blooming varieties.

Rooted cuttings, 3-5"	\$1.00	\$ 5.00	\$ 40.00	
Trpts. B&B 6-8",	3.00	18.00	150.00	

PACHYSANDRA, Japanese Spurge,

In the shade of other trees where no'ning else will grow, Pachysandra thrives to perfection. A shade resistant ground cover and edging; glossy green the year around.

Trpts. 4-5"	\$1.00	\$ 5.00	
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EUONYMIUS—WINTER CREEPER

Evergreen climbing vines and ground covers, with glossy bright green leaves; exceptionally hardy and free growing.

Wintercreeper, Euonymus radicans

Small leaved, tightly clinging vine, neat growing.

Rooted cutting; 5-7"	\$ 3.50	\$ 30.00		
Clumps 8-10"	\$2.50	15.00	125.00	

Variegated Wintercreeper, E. rad. variegata

Silver margined leaves, showy at all times of year.

Trpts. 5-8"	\$1.00	\$6.00	
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Baby Wintercreeper, S. minimus-kewensis

Miniature leaved form, for rock garden planting.

Rooted cuttings 3-4"	\$3.00	\$25.00		
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Evergreen Bittersweet, Euonymus Vegetus

Almost round broad leaves, very glossy, bright orange red bittersweet-like berries. A rampant climber on brick or stone.

Trnts. 6-9"	\$1.00	\$ 6.00	\$50.00	
Twice trptd. 9-12"	2.00	12.00	

Glossy Wintercreeper, Euonymus Carrerei

Rooted cuttings 5-7"	\$3.50	\$30.00		
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Red Leaved Wintercreeper, E. colorata

Wonderful ground cover, summer color light green, changing to bronze purple in winter.

Rooted cuttings 5-7"	\$3.00	\$25.00		
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H. J. Zack Co., Deep River, Conn.

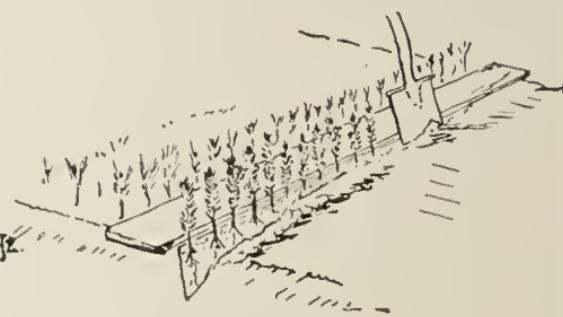
Our office and sales grounds are located in Deep River, Connecticut, on Hartford, Saybrook road, route 9, 30 miles south of Hartford, 6 miles north of Saybrook.

The trade is invited to inspect our establishment at all times.

How to Plant Evergreens

SEEDLINGS.

First transplanting. Planting time, April and May, August to October. Prepare beds 4 ft. wide, in mellow soil. Use board 6" wide to make straight evenly

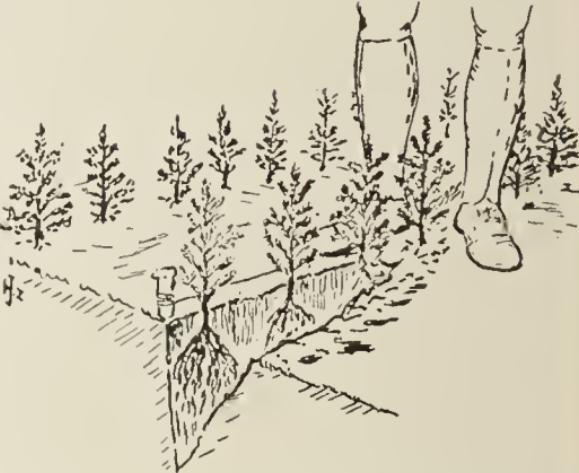


spaced rows. With light spade cut trench 5" deep. Set seedlings 2" apart, at same depth as it grew in seed bed, and with roots straight and evenly spread. Firm soil tightly, and proceed, with board set against the previous row.

Mulch with peat or fine litter. First winter cover with straw. Transplants may remain 2 years in beds, and will then be 4 years old. Use for forest transplanting or transplant again.

Transplants:

Second transplanting. April to June, August to November. Transplant in rows 18 to 24" apart, and trees 3 to 12" apart in row. Use wire line. Open deep, wide V-shaped trench with heavy spade. Set



transplants with roots evenly spread. Firm tightly with hands, and press and compact soil with heel of boots.

Twice transplants may grow for 2 or 3 years. Many will be from 1½ to 2 feet tall, suitable for decorative planting.